Paul C. Rahrig (616) 460-7622 rahrigp@gmail.com

**EDUCATION** 

Michigan State University Eli Broad College of Business

Grand Valley State University Seidman College of Business

Supply Chain Strategy Certification Graduation: December 2024

Bachelor of Business Administration Major: Supply Chain Management Graduation: May 2011

## **RELEVANT EXPERIENCE**

**Supply Chain Buyer/Planner DeWy's Metal Solutions** 

- Accomplished \$500,000 in annualized cost savings by focusing on 3 main categories: corrugated, packaging and • pallets
- Analyzed data through various pivot tables and other Excel functions to present KPIs to leadership
- Setup Vendor Managed Inventory (VMI) at a new production facility for the Stainless division
- Improved on time delivery from 67% to 100% with a low performing steel supplier through corrective action •
- Manage \$5,000,000 in spend on all purchased materials •
- Created a revenue source through negotiating and implementing a \$10,000 yearly cost savings strategy to receive credits for recycled used pallets with current supplier
- Published standard operating procedure to develop a VMI through top suppliers •
- Negotiate quotes and setup new materials
- Executed MRP purchases on daily basis
- Processed purchase order confirmations to ensure correct cost, quantity and on-time delivery
- Manage the scheduling for work orders network wide
- Supervised production planning and project management for a Tier 1 customer resulting in \$1,000,000 new revenue per year

## **Logistics** Planner

E2Open

- Planned and forecasted demand for 800 monthly LTL, Truckload and Intermodal shipments to efficiently consolidate loads
- Consolidated shipments and reduced overall transportation costs by 15% •
- Reviewed and processed accessorial charges from contracted carriers
- Managed relationships to help drive business results to reduce overall transportation costs by 15% •
- Analyzed data through various BI Reporting and Excel functions to present KPIs to Nutrabolt
- Assigned carriers per shipment through Spot Market to provide best service at lowest cost

## **Carrier Sales Representative**

Venture Connect

- Track pick-up and delivery times of customer shipments for on-time deliveries •
- Negotiated rates per lane on customer shipments to maximize revenue and profit per sale
- Set-up carriers on customer shipments through Transportation Management Enterprise software
- Developed and maintained relationships with new and existing carriers to plan loads in advance •
- Achieved Employee of the Month in October 2021 •
- Accomplished \$450,000 monthly revenue on average with a 20% margin on monthly sales

## Holland, MI

Grand Rapids, MI

May 2021 to April 2022

April 2022 to May 2023

May 2023 to Present

Marne, MI